

Saint-Jean-sur-Richelieu
and region

with pleasure!



Centre local de développement
CONSEIL ÉCONOMIQUE DU HAUT-RICHELIEU C L D



THE HAUT-RICHELIEU REGION FOR:

- **It's businesses and it's workforce**
- **It's strategic location**
- **It's transportation infrastructure**
- **It's unique quality of life**
- **It's dynamic partners**



IT'S BUSINESSES AND IT'S WORKFORCE

- ◆ Companies operating in 19 of the 22 business activity fields of MDEIE
- ◆ Pool of internationally recognised businesses:
 - Thomas & Betts Limitée
 - Quebecor World
 - Rheinmetall Canada inc.
 - Prysmian Câbles
- ◆ Nearly 300 manufacturing companies, many of which have over 200 employees
- ◆ Nearly 10 000 registered jobs related to manufacturing
- ◆ Saint-Jean-sur-Richelieu: Garrison town
- ◆ Priorized Clusters: Defence and Security, Ground transportation Technology and Agrifood processing
- ◆ Wide range of qualified and affordable manpower
- ◆ One of the lowest unionisation rate in Montérégie (15,6%)
- ◆ Low personnel turnover rate
- ◆ Wide range of general qualifications and technical skills available
- ◆ Amongst the lowest payroll expenses on the south shore of Montreal

IT'S BUSINESSES AND IT'S WORKFORCE (cont'd)

- ◆ Favourable business development environment: sub-contracting, networking, etc.
- ◆ Dynamic environment with strong entrepreneurial capabilities that encourages new projects
- ◆ Grants and incentive programs available for human resources development (training, hiring, etc.)
- ◆ Access to a network of high quality professional training (including a college et 2 vocational training centres)
- ◆ Easy access to professional services such as accountants, lawyers, financial institutions, insurance brokers, notaries, etc.



IT'S STRATEGIC LOCATION

- ◆ Centrally located on the south shore of Montreal
- ◆ Strategic gateway between Montreal and the United States
- ◆ Territory covering 932 km²
- ◆ Saint-Jean-sur-Richelieu is the 11th largest city in Quebec with a population of over 87 000 people
- ◆ 2nd most important city in Montérégie
- ◆ 56th largest city in Canada
- ◆ Pool of 70 million consumers within a 600 kilometres radius
- ◆ Access to 6 border crossings, 4 of which are on our territory and 2 in adjoining municipalities (including the Lacolle crossing)



IT'S STRATEGIC LOCATION (continued)

- ◆ The majority of Quebec's road exports go through the border crossings of Lacolle (43%) and Philipsburg (16%)
- ◆ Located near an important road network connecting Sorel, Contrecoeur, Saint-Jean-sur-Richelieu and the United-States
- ◆ 4 railway companies have tracks that run through the Haut-Richelieu region providing access to a vast North American network
- ◆ Proximity to the Ontario market
- ◆ Easy access to important urban centres: Montreal, Quebec, Toronto, Boston and New York
- ◆ Located outside heavy congestion zones





IT'S TRANSPORTATION INFRASTRUCTURES

Air

- ◆ Presence of the St-Jean-sur-Richelieu municipal airport with control tower and paved runways from 842 to 1,219 meters long
- ◆ Proximity with the Montreal Trudeau (62 km) and Burlington (117 km) airports

Road

- ◆ Surrounded by major highways favoured by the Ministère des Transports du Québec (Highways 10 and 30)
- ◆ Direct link with the United States through roads 133, 221, 223 and 104 joining Highways 15 and 35
- ◆ Important road network linking Montreal, Sorel, Sherbrooke, Granby, St-Hyacinthe and the United States
- ◆ Public transportation network

IT'S TRANSPORTATION INFRASTRUCTURES

Sea

- ◆ At the heart of the largest harbours: Montreal and Sorel harbours and the Contrecoeur terminal
- ◆ Richelieu water route with 7 marinas, including the largest in Quebec

Rail

- ◆ Access to 4 railway companies (CN, CP, MM&A and SL&H) allowing a link to the United States railway system



IT'S UNIQUE QUALITY OF LIFE

- ◆ Located only 20 minutes outside of Montreal
- ◆ Diversified residential areas
- ◆ Recognised education institutions
- ◆ Lively residential life
- ◆ Competitive residential taxation rates
- ◆ Environment incorporating old neighbourhoods, cultural and tourism activities, sporting and nautical events, etc.

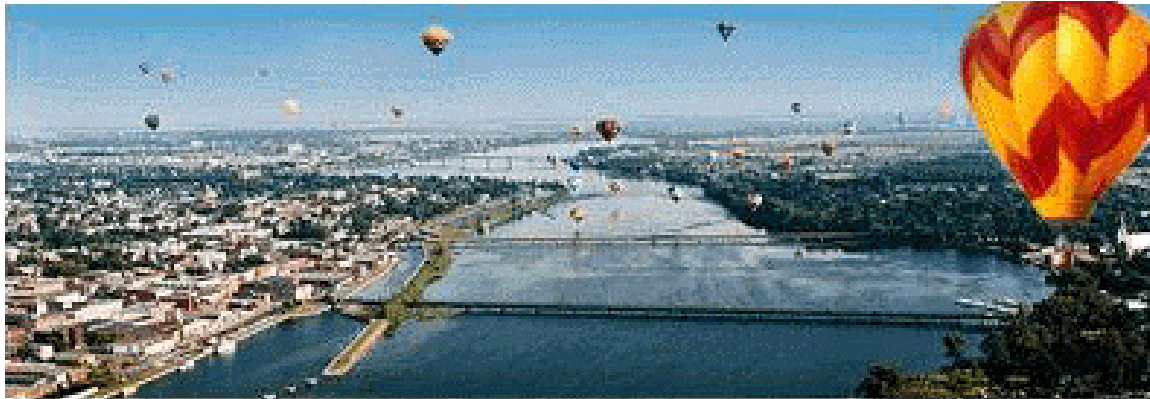


Photo: Denis Tremblay

IT'S UNIQUE QUALITY OF LIFE (continued)

- ◆ All the attractions and services of a large city: restaurants, shopping centres, local newspaper and radio station, public transport, etc.
- ◆ 1 hospital with 312 beds and numerous medical clinics (public and private)
- ◆ Theatres, cabarets, museums, concert halls
- ◆ Marinas, golf courses, cycle paths, playgrounds, pools, skating rinks (outdoors and indoors), cruises, fishing, cross-country skiing, etc.
- ◆ A number of festivals including the prestigious Saint-Jean-sur-Richelieu Hot Air Balloon Festival, Arts Encounter Saint-Jean-sur-Richelieu, the Nautical Festival, the Valentine's Day Festival, etc.



IT'S PARTNERS OF CHOICE

- ◆ Municipalité régionale de comté (MRC)
- ◆ Centre Local d'Emploi / Emploi-Québec
- ◆ Centre d'aide aux entreprises Haute-Montérégie
- ◆ Chambre de commerce du Haut-Richelieu
- ◆ Office du tourisme et des congrès du Haut-Richelieu
- ◆ Campus du Fort St-Jean
- ◆ Cégep de Saint-Jean-sur-Richelieu
- ◆ Commission scolaire des Hautes Rivières



CENTRE D'AIDE AUX ENTREPRISES
HAUTE-MONTÉRÉGIE

IT'S PARTNERS OF CHOICE (continued)

- ◆ Ministère du Développement Économique, de l'Innovation et de l'Exportation (MDEIE)
- ◆ Banque de Développement du Canada
- ◆ Fonds de Solidarité de la Montérégie
- ◆ Investissement-Québec
- ◆ MAPAQ
- ◆ CNRC
- ◆ And other specialized partners





Centre local de développement

CONSEIL ÉCONOMIQUE DU HAUT-RICHELIEU **CLD**



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